

AI Automation Opportunity Assessment

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Quick Answer. Not every workflow deserves AI. This assessment ranks candidate workflows on volume, value, repeatability, and risk so leadership picks the right first three projects instead of the loudest three.

Scoring Criteria

- Volume: how often the workflow runs per week or month
- Value: dollars created or saved per execution
- Repeatability: how consistent the inputs and rules are
- Risk: cost of an AI error and ease of reversal

Prioritization Matrix

Plot each candidate on a two-by-two matrix of value versus repeatability. High-value, high-repeatability candidates with manageable risk become the first pilots. Low-repeatability work stays human until the process is stabilized.

AI-Assist vs AI-Automate

AI-assist keeps a human in the decision loop and is the correct default for high-risk or high-judgment work. AI-automate hands the workflow to the system end-to-end and is appropriate only after assist mode has proven accuracy.

How To Use It

- 1 List the top 20 recurring workflows in the business
- 2 Score each on the four criteria
- 3 Pick the top three for pilot
- 4 Decide assist or automate before any tool selection

Related Framework

This assessment is most often paired with LocalAI Catalyst™, Iron Eagle's AI Audit System.

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