

# Executive Decision Framework

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**Quick Answer.** Executive decisions stall when the criteria are not explicit. This framework forces explicit criteria, an honest constraint check, and a reversibility test so leadership decides faster with less regret.

## The Four-Question Filter

- What constraint does this decision address
- What evidence supports the expected outcome
- What is the cost of being wrong and is it reversible
- What is the explicit success metric and review date

## Reversibility Test

If the decision can be reversed in under 30 days with manageable cost, decide quickly and learn. If the decision is irreversible or expensive to reverse, slow down, gather more evidence, and require a written memo and review.

## Constraint Check

Cross-reference the decision against the current binding constraint of the business. If the decision does not relieve the constraint, it is movement without progress. Park it and address the constraint first.

## How To Use It

- 1 Apply the four-question filter to the next pending decision
- 2 Classify it reversible or irreversible
- 3 Run the constraint check before committing budget
- 4 Schedule the review date in the calendar at the moment of decision

## Related Framework

This framework is most often paired with EAGLES™, Iron Eagle's Business Growth Methodology.

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